	Multi-Client	
	Enhancement	
Return:	task	Effort:
2	<i>Client #1 -</i>	1
2	Compliance Needs	

#### implement a compliance manual process



	Multi-Client	
	Enhancement	
Return:	task	Effort:
3	<i>Client #1 -</i>	2
3	Compliance Needs	2

#### implement a first compliance prototype solution



	Multi-Client	
	Enhancement	
Return:	task	Effort:
3	<i>Client #1 -</i>	3
5	Compliance Needs	3

### add more value with an updated compliance solution



	Multi-Client	
	Enhancement	
Return:	task	Effort:
5	<i>Client #1 -</i>	5
5	Compliance Needs	<b>J</b>

## implement some automation with a comprehensive compliance solution



	Multi-Client	
	Enhancement	
Return:	task	Effort:
5	Client #1 - Compliance Needs	8

#### fully automate the compliance solution



	Multi-Client	
	Enhancement	
Return:	task	Effort:
2	<i>Client #2 -</i>	1
2	Efficiency Needs	<b>1</b>

#### implement a more efficient manual process



	Multi-Client	
	Enhancement	
Return:	task	Effort:
3	<i>Client #2 -</i>	2
3	Efficiency Needs	2

#### implement a more efficient first prototype solution



	Multi-Client	
	Enhancement	
Return:	task	Effort:
5	<i>Client #2 -</i>	3
5	Efficiency Needs	<b>J</b>

#### add more efficiency with an updated solution



	Multi-Client	
	Enhancement	
Return:	task	Effort:
5	<i>Client #2 -</i>	5
3	Efficiency Needs	J

## implement some automation with an efficient solution



Multi-Client	
Enhancement	
task	Effort:
Client #2 - Efficiency Needs	8
	Enhancement <b>task</b>

#### fully automate the solution for maximum efficiency



	Multi-Client	
	Enhancement	
Return:	task	Effort:
3	Client #3 - The Opportunist	1

implement an experiment to test for a new opportunity



	Multi-Client	
	Enhancement	
Return:	task	Effort:
5	Client #3 - The	2
5	Opportunist	2

## implement a first prototype solution to capture the opportunity



	Multi-Client	
	Enhancement	
Return:	task	Effort:
5	Client #3 - The	3
5	Opportunist	3

## implement a more value with an updated solution to capture the opportunity



	Multi-Client	
	Enhancement	
Return:	task	Effort:
8	Client #3 - The	5
0	Opportunist	5

implement some automation with a comprehensive solution to secure the opportunity



	Multi-Client	
	Enhancement	
Return:	task	Effort:
8	Client #3 - The	8
0	Opportunist	Ŭ

## fully automate the solution to maximise the opportunity



	Multi-Client	
	Enhancement	
Return:	task	Effort:
3	Client #4 -	1
5	Customer Needs	

### test a few crazy ideas with some unsuspectng customers



	Multi-Client	
	Enhancement	
Return:	task	Effort:
5	<i>Client #4 -</i>	2
5	Customer Needs	2

## implement a first prototype solution to test for customer needs in more detail



	Multi-Client	
	Enhancement	
Return:	task	Effort:
5	<i>Client #4 -</i>	3
5	Customer Needs	3

## implement a more value with an updated solution that addresses the customer needs



	Multi-Client	
	Enhancement	
Return:	task	Effort:
8	<i>Client #4 -</i>	5
0	Customer Needs	<b>J</b>

### implement some automation with a comprehensive solution



	Multi-Client	
	Enhancement	
Return:	task	Effort:
8	<i>Client #4 -</i> <i>Customer Needs</i>	8

#### fully automate the solution



	Multi-Client	
	Enhancement	
Return:	task	Effort:
2	<i>Client #5 - Need Revenue</i>	1

#### implement a manual process



	Multi-Client	
	Enhancement	
Return:	task	Effort:
3	<i>Client #5 - Need Revenue</i>	2

#### implement a first prototype solution



	Multi-Client	
	Enhancement	
Return:	task	Effort:
3	Client #5 - Need	3
5	Revenue	3

#### implement a more value with an updated solution



	Multi-Client	
	Enhancement	
Return:	task	Effort:
5	Client #5 - Need	5
5	Revenue	<b>J</b>

### implement some automation with a comprehensive solution



Return:	
---------	--

5

Multi-Client Enhancement **task** Client #5 - Need Revenue

# Effort:

#### fully automate the solution



	Multi-Client	
	Enhancement	
Return:	task	Effort:
8	<i>Client #6 -</i>	8
0	Enhancements	0

#### fix some issues in en existing system



	Multi-Client	
	Enhancement	
Return:	task	Effort:
8	<i>Client #6 -</i>	8
0	Enhancements	0

#### fix some issues in en existing system



### **Client #1 - Compliance Needs**

### **Client #2 - Efficiency Needs**

### **Client #3 - The Opportunist**

### **Client #4 - Customer Needs**

### **Client #5 - Need Revenue**

### **Client #6 - Enhancements**

	Core Framework	
	Enhancement	
Return:	task	Effort:
5	Enhancement #1	1

# implement initial tactical fix to resolve the issue immediately



	Core Framework	
	Enhancement	
Return:	task	Effort:
3	Enhancement #1	2

## refactor the initial tactical fix



	Core Framework	
	Enhancement	
Return:	task	Effort:
2	Enhancement #1	3

#### investigate a strategic approach



	Core Framework	
	Enhancement	
Return:	task	Effort:
5	Enhancement #1	5

### implement a prototype strategic fix



	Core Framework	
	Enhancement	
Return:	task	Effort:
8	Enhancement #1	8

#### implement a solid strategic fix



	Core Framework	
	Enhancement	
Return:	task	Effort:
5	Enhancement #2	1

# implement initial tactical fix to resolve the issue immediately



	Core Framework	
	Enhancement	
Return:	task	Effort:
3	Enhancement #2	2

## refactor the initial tactical fix



	Core Framework	
	Enhancement	
Return:	task	Effort:
2	Enhancement #2	3

#### investigate a strategic approach



	Core Framework	
	Enhancement	
Return:	task	Effort:
3	Enhancement #2	5

### implement a prototype strategic fix



	Core Framework	
	Enhancement	
Return:	task	Effort:
5	Enhancement #2	8

#### implement a solid strategic fix



	Core Framework	
	Enhancement	
Return:	task	Effort:
5	Enhancement #3	1

# implement initial tactical fix to resolve the issue immediately



	Core Framework	
	Enhancement	
Return:	task	Effort:
3	Enhancement #3	2

## refactor the initial tactical fix



	Core Framework	
	Enhancement	
Return:	task	Effort:
2	Enhancement #3	3

#### investigate a strategic approach



	Core Framework	
	Enhancement	
Return:	task	Effort:
3	Enhancement #3	5

### implement a prototype strategic fix



	Core Framework	
	Enhancement	
Return:	task	Effort:
5	Enhancement #3	8

#### implement a solid strategic fix



	Core Framework	
	Enhancement	
Return:	task	Effort:
2	Automated Build Framework	2

# investigate how an automated build framework may work



	Core Framework	
	Enhancement	
Return:	task	Effort:
5	Automated Build Framework	3

# provide an initial automated build framework



	Core Framework	
	Enhancement	
Return:	task	Effort:
5	Automated Build Framework	5

#### refine the automated build framework



	Core Framework	
	Enhancement	
Return:	task	Effort:
8	Automated Build Framework	8

# provide a comprehensive automated build framework



	Core Framework	
	Enhancement	
Return:	task	Effort:
2	Automated Test	2
2	Suite	2

# investigate how an automated test framework may work



	Core Framework	
	Enhancement	
Return:	task	Effort:
5	Automated Test	3
5	Suite	3

# provide an initial automated test framework



	Core Framework	
	Enhancement	
Return:	task	Effort:
5	Automated Test	5
	Suite	

# refine the automated test framework



	Core Framework	
	Enhancement	
Return:	task	Effort:
8	Automated Test Suite	8

### provide a comprehensive automated test framework



	Core Framework	
	Enhancement	
Return:	task	Effort:
2	CI/CD	2
2	Infrastructure	2

## investigate how a CI/CD framework may work



	Core Framework	
	Enhancement	
Return:	task	Effort:
5	CI/CD	2
5	Infrastructure	3

# provide an initial CI/CD framework



	Core Framework	
	Enhancement	
Return:	task	Effort:
5	CI/CD	5
5	Infrastructure	5

# refine the CI/CD framework



	Core Framework	
	Enhancement	
Return:	task	Effort:
8	CI/CD	8
0	Infrastructure	0

## provide a comprehensive CI/CD framework



# **Enhancement #1**

# **Enhancement #2**

# **Enhancement #3**

# **New Feature #1**

# **New Feature #2**

# **New Feature #3**

	Digital App	
Return:	task	Effort:
2	Feature #1	1

# initial sketch prototype of feature and internal user testing



Return:	Digital App <b>task</b>	Effort:
3	Feature #1	2

#### low fidelity prototype and ad-hoc customer testing



Return:	Digital App <b>task</b>	Effort:
3	Feature #1	3

#### high fidelity prototype and defined customer testing



5

Digital App task Feature #1

Effort: 5

#### initial feature delivery



8

Digital App task Feature #1

Effort:

#### refined feature delivery



	Digital App	
Return:	task	Effort:
2	Feature #2	1

# initial sketch prototype of feature and internal user testing



Return:	Digital App <b>task</b>	Effort:
3	Feature #2	2

#### low fidelity prototype and ad-hoc customer testing



	Digital App	
Return:	task	Effort:
5	Feature #2	3

#### high fidelity prototype and defined customer testing



5

Digital App task Feature #2

Effort: 5

#### initial feature delivery



5

Digital App task Feature #2

Effort:

#### refined feature delivery



	Digital App	
Return:	task	Effort:
3	Feature #3	1

# initial sketch prototype of feature and internal user testing



	Digital App	
Return:	task	Effort:
5	Feature #3	2

#### low fidelity prototype and ad-hoc customer testing



	Digital App	
Return:	task	Effort:
5	Feature #3	3

#### high fidelity prototype and defined customer testing



8

Digital App task Feature #3

Effort: 5

#### initial feature delivery



8

Digital App task Feature #3

Effort:

#### refined feature delivery



	Digital App	
Return:	task	Effort:
3	Feature #4	1

# initial sketch prototype of feature and internal user testing



	Digital App	
Return:	task	Effort:
5	Feature #4	2

#### low fidelity prototype and ad-hoc customer testing



	Digital App	
Return:	task	Effort:
8	Feature #4	3

#### high fidelity prototype and defined customer testing



Digital App task Feature #4

Effort: 5

#### initial feature delivery



Digital App task Feature #4

Effort:

#### refined feature delivery



	Digital App	
Return:	task	Effort:
2	Feature #5	1

# initial sketch prototype of feature and internal user testing



Return:	Digital App <b>task</b>	Effort:
3	Feature #5	2

#### low fidelity prototype and ad-hoc customer testing



	Digital App	
Return:	task	Effort:
3	Feature #5	3

#### high fidelity prototype and defined customer testing



5

Digital App task Feature #5

Effort: 5

#### initial feature delivery



8

Digital App task Feature #5

Effort:

#### refined feature delivery



	Digital App	
Return:	task	Effort:
8	Feature #6	8

# initial sketch prototype of feature and internal user testing



Return:	Digital App <b>task</b>	Effort:
8	Feature #6	8

#### low fidelity prototype and ad-hoc customer testing



#### Support Team

Return:	task	Effort:
8	<i>Issue #1</i>	1

## implement initial tactical fix to resolve the issue immediately





Support Team task Issue #1

Effort:

#### refactor the initial tactical fix





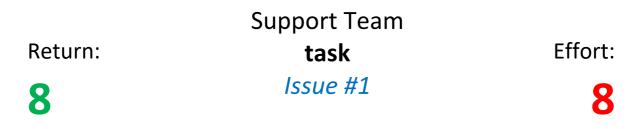
#### investigate a strategic approach





#### implement a prototype strategic fix





#### implement a solid strategic fix





## implement initial tactical fix to resolve the issue immediately





Support Team task Issue #2

Effort: 2

#### refactor the initial tactical fix





#### investigate a strategic approach





#### implement a prototype strategic fix





#### implement a solid strategic fix





## implement initial tactical fix to resolve the issue immediately



# Return:

Support Team task Issue #3

Effort: 2

#### refactor the initial tactical fix





#### investigate a strategic approach





#### implement a prototype strategic fix





#### implement a solid strategic fix





## implement initial tactical fix to resolve the issue immediately



## Return:

2

Support Team task Issue #4

Effort: 2

#### refactor the initial tactical fix





#### investigate a strategic approach





#### implement a prototype strategic fix





#### implement a solid strategic fix





## implement initial tactical fix to resolve the issue immediately





Support Team task Issue #5

Effort:

#### refactor the initial tactical fix





#### investigate a strategic approach





#### implement a prototype strategic fix





#### implement a solid strategic fix





## implement initial tactical fix to resolve the issue immediately



# Return:

Support Team task Issue #6

Effort: 2

#### refactor the initial tactical fix





#### investigate a strategic approach





#### implement a prototype strategic fix





#### implement a solid strategic fix



### **Internal Application**

3

#### task

Customer #1 -Feature #1

#### implement a basic prototype



Effort:

5

Internal Application task Effort: *Customer #1 -Feature #1* 5

#### implement a refined prototype



8

Internal Application task Effort: *Customer #1 -Feature #1* 

#### implement a solid feature



2

Internal Application task Effort: *Customer #1 -Feature #2* 

#### implement a basic prototype



3

Internal Application task Effort: *Customer #1 -Feature #2* 5

### implement a refined prototype



5

Internal Application task Effort: *Customer #1 -Feature #2* 

#### implement a solid feature



8

Internal Application task Customer #1 - Issue #1

Effort: 1

#### implement a tactical fix



Internal Application task Customer #1 - Issue #1

Effort:

#### implement a refined strategic fix



8

Internal Application task Customer #1 - Issue #2

Effort: 1

#### implement a tactical fix



Internal Application task Customer #1 - Issue #2

Effort: 3

#### implement a refined strategic fix



5

**Internal Application** Effort: task Customer #2 -Feature #1

#### implement a basic prototype



8

Internal Application task Effort: *Customer #2 -Feature #1* 5

#### implement a refined prototype



8

**Internal Application** Effort: task Customer #2 -Feature #1

#### implement a solid feature



2

**Internal Application** Effort: task Customer #2 -Feature #2

#### implement a basic prototype



3

Internal Application task Effort: *Customer #2 -Feature #2* 5

#### implement a refined prototype



5

**Internal Application** Effort: task Customer #2 -Feature #2

#### implement a solid feature



8

Internal Application task Customer #2 - Issue #1

Effort:

#### implement a tactical fix



Internal Application task Customer #2 - Issue #1

Effort: 3

#### implement a refined strategic fix



5

Internal Application task Customer #2 - Issue #2

Effort: 1

#### implement a tactical fix



Internal Application task Customer #2 - Issue #2

Effort: 3

#### implement a refined strategic fix



1

**Internal Application** Effort: task Customer #3 -Feature #1

#### implement a basic prototype



2

Internal Application task Effort: *Customer #3 -Feature #1* 5

#### implement a refined prototype



3

Internal Application task Customer #3 -Feature #1

#### implement a solid feature



Effort:

2

**Internal Application** Effort: task Customer #3 -Feature #2

#### implement a basic prototype



3

**Internal Application** Effort: task Customer #3 -Feature #2

#### implement a refined prototype



5

**Internal Application** Effort: task Customer #3 -Feature #2

#### implement a solid feature



5

Internal Application task Customer #3 - Issue #1

Effort:

#### implement a tactical fix



Internal Application task Customer #3 - Issue #1

Effort: 3

#### implement a refined strategic fix



3

Internal Application task Customer #3 - Issue #2

Effort: 1

#### implement a tactical fix



Internal Application task Customer #3 - Issue #2

Effort: 3

#### implement a refined strategic fix



Internal Application epic

## **Customer #1 - Feature #1**

Internal Application epic

## Customer #1 - Feature #2

Internal Application epic

## Customer #2 - Feature #1

Internal Application epic

#### Customer #2 - Feature #2

Internal Application epic

#### Customer #3 - Feature #1

Internal Application epic

#### Customer #3 - Feature #2

	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	All Customers	
Return:	task	Effort:
remove 1	Technical Debt	8
red die		



	Regulatory	
	Compliance	
Return:	task	Effort:
1	Compliance	1
+	<i>Objective #1</i>	

#### Implement a manual step in a manual process



	Regulatory	
	Compliance	
Return:	task	Effort:
2	Compliance	5
2	<i>Objective #1</i>	<b>J</b>

Replace a manual step in a manual process with a working feature



	Regulatory	
	Compliance	
Return:	task	Effort:
3	Compliance	8
3	<i>Objective #1</i>	0



	Regulatory	
	Compliance	
Return:	task	Effort:
1	Compliance	1
±	<i>Objective #2</i>	-



	Regulatory	
	Compliance	
Return:	task	Effort:
2	Compliance	5
L	<i>Objective #2</i>	5



	Regulatory	
	Compliance	
Return:	task	Effort:
3	Compliance	Q
3	Objective #2	0



	Regulatory	
	Compliance	
Return:	task	Effort:
1	Compliance	1
+	Objective #3	-



	Regulatory	
	Compliance	
Return:	task	Effort:
2	Compliance	5
2	Objective #3	5



	Regulatory	
	Compliance	
Return:	task	Effort:
3	Compliance	Q
3	Objective #3	0



	Regulatory	
	Compliance	
Return:	task	Effort:
1	Compliance	1
+	Objective #4	



	Regulatory	
	Compliance	
Return:	task	Effort:
2	Compliance	5
L	Objective #4	5



	Regulatory	
	Compliance	
Return:	task	Effort:
3	Compliance	8
3	Objective #4	0



	Regulatory	
	Compliance	
Return:	task	Effort:
1	Compliance	1
+	<i>Objective #5</i>	-



	Regulatory	
	Compliance	
Return:	task	Effort:
2	Compliance	5
2	<i>Objective #5</i>	5



	Regulatory	
	Compliance	
Return:	task	Effort:
3	Compliance	Q
3	<i>Objective #5</i>	0



	Regulatory	
	Compliance	
Return:	task	Effort:
1	Compliance	1
+	Objective #6	-



	Regulatory	
	Compliance	
Return:	task	Effort:
2	Compliance	5
2	Objective #6	5



	Regulatory	
	Compliance	
Return:	task	Effort:
3	Compliance	Q
3	Objective #6	0



	Regulatory	
	Compliance	
Return:	task	Effort:
1	Compliance	1
+	<i>Objective #7</i>	



	Regulatory	
	Compliance	
Return:	task	Effort:
2	Compliance	5
2	<i>Objective #7</i>	5



	Regulatory	
	Compliance	
Return:	task	Effort:
3	Compliance	Q
5	<i>Objective #7</i>	0



	Regulatory	
	Compliance	
Return:	task	Effort:
1	Compliance	1
+	<i>Objective #8</i>	-



	Regulatory	
	Compliance	
Return:	task	Effort:
2	Compliance	5
2	Objective #8	<b>J</b>



	Regulatory	
	Compliance	
Return:	task	Effort:
3	Compliance	8
3	Objective #8	0



	Regulatory	
	Compliance	
Return:	task	Effort:
1	Compliance	1
+	Objective #9	



	Regulatory	
	Compliance	
Return:	task	Effort:
2	Compliance	5
2	Objective #9	5



	Regulatory	
	Compliance	
Return:	task	Effort:
3	Compliance	Q
	Objective #9	0

